

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> WOAI-TV, SAN ANTONIO, TX	<b>Date:</b> 9/12/2016
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I, Smart Media Group,

being/on behalf of: Hurd for Congress 2016,

a legally qualified candidate of the Republican

political party for the office of: \_\_\_\_\_

in the \_\_\_\_\_

election to be held on: 9/12/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<b>SEE ATTACHED</b>					

**Attach proposed schedule with charges (if available): \$12,193.25**

I represent that the payment for the above described broadcast time has been furnished by:

Hurd for Congress 2016

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

9/12/2016

Date

Signature

***To Be Signed By Station Representative***

☒ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Hurd for Congress 2016

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

\_\_\_\_\_  
signature of candidate or authorized committee

Hurd for Congress 2016

\_\_\_\_\_  
printed name

9/12/2016

\_\_\_\_\_  
date

## AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF  
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<h1>SEE ATTACHED</h1>					

**Attach proposed schedule with charges (if available): \$12,193.25**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.





WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2625570

**Schedule Dates** 09/13/16-09/19/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Dome, Patricia.  
**Phone/Fax** /  
**CPE** HURT/ORDR/913919  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/12/16  
**Last Modified** 09/13/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249480  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$2,151.75  
**Net Total** \$12,193.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Sep. 2016	39	\$14,345.00
<b>Grand Total:</b>	<b>39</b>	<b>\$14,345.00</b>

*Paid via  
Credit Card*

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT (1-2.0)	09/14/16-09/14/16	3	:30	9A- NBC-The Today Show Hour 3				1					1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	9/12/16
2.0	Normal Line / SPOT (1-2.0)	09/19/16-09/19/16	3	:30	9A- NBC-The Today Show Hour 3		1							1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	9/12/16
3.0	Normal Line / SPOT (2-1.5)	09/14/16-09/14/16	3	:30	11A- NBC-The Today Show Hour 4				1					1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/12/16
4.0	Normal Line / SPOT (3-3.0)	09/13/16-09/13/16	5	:30	4P- Judge Judy			1						1	\$175.00	\$175.00	San Antonio (WOAI)	JUDGE JUDY LUR	9/12/16
5.0	Normal Line / SPOT (3-3.0)	09/19/16-09/19/16	5	:30	4P- Judge Judy		1							1	\$175.00	\$175.00	San Antonio (WOAI)	JUDGE JUDY LUR	9/12/16
6.0	Normal Line / News (4-5.0)	09/13/16-09/13/16	3	:30	6A- News-News 4 WOAI at 6a			1						1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/12/16
7.0	Normal Line / News (4-5.0)	09/14/16-09/14/16	3	:30	6A- News-News 4 WOAI at 6a				1					1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/12/16
8.0	Normal Line / News (4-5.0)	09/16/16-09/16/16	3	:30	6A- News-News 4 WOAI at 6a					1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/12/16
9.0	Normal Line / News (4-5.0)	09/19/16-09/19/16	3	:30	6A- News-News 4 WOAI at 6a		1							1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/12/16
10.0	Normal Line / SPOT (5-3.5)	09/13/16-09/13/16	3	:30	7A- NBC-The Today Show Hour 1 & 2			2						2	\$400.00	\$800.00	San Antonio (WOAI)	TODAY SHOW political	9/12/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

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**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Dome, Patricia.  
**Phone/Fax** /  
**CPE** HURT/ORDR/913919  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/12/16  
**Last Modified** 09/13/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249480  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
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**Net Total** \$12,193.25  
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11.0	Normal Line / SPOT (5-3.5)	09/14/16-09/14/16	3	:30	7A- NBC-The Today Show Hour 1 & 2				2					2	\$400.00	\$800.00	San Antonio (WOAI)	TODAY SHOW political	9/12/16
12.0	Normal Line / SPOT (5-3.5)	09/15/16-09/15/16	3	:30	7A- NBC-The Today Show Hour 1 & 2					2				2	\$400.00	\$800.00	San Antonio (WOAI)	TODAY SHOW political	9/12/16
13.0	Normal Line / SPOT (5-3.5)	09/16/16-09/16/16	3	:30	7A- NBC-The Today Show Hour 1 & 2						2			2	\$400.00	\$800.00	San Antonio (WOAI)	TODAY SHOW political	9/12/16
14.0	Normal Line / SPOT (5-3.5)	09/19/16-09/19/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		2							2	\$400.00	\$800.00	San Antonio (WOAI)	TODAY SHOW political	9/12/16
15.0	Normal Line / SPOT (7-2.5)	09/18/16-09/18/16	3	:30	8A- NBC-Meet The Press								1	1	\$400.00	\$400.00	San Antonio (WOAI)	MEET THE PRESS political	9/12/16
16.0	Normal Line / News (8-5.0)	09/13/16-09/13/16	5	:30	5P- News-News 4 WOAI at 5p			1						1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/12/16
17.0	Normal Line / News (8-5.0)	09/15/16-09/15/16	5	:30	5P- News-News 4 WOAI at 5p					1				1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/12/16
18.0	Normal Line / News (9-4.5)	09/15/16-09/15/16	3	:30	6P- News-News 4 WOAI at 6p					1				1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	9/12/16
19.0	Normal Line / News (9-4.5)	09/19/16-09/19/16	3	:30	6P- News-News 4 WOAI at 6p		1							1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	9/12/16

### CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

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Comments:

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**Sales Office** Millennium Washington DC  
**Buyer Name** Dome, Patricia.  
**Phone/Fax** /  
**CPE** HURT/ORDR/913919  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/12/16  
**Last Modified** 09/13/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249480  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
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20.0	Normal Line / SPOT (17-1.5)	09/17/16-09/17/16	3	:30	6P- Good Taste with Tanji Patton							1		1	\$225.00	\$225.00	San Antonio (WOAI)	GOOD TASTE WITH TANJ political	9/12/16
21.0	Normal Line / SPOT (2-1.5)	09/13/16-09/13/16	3	:30	11A- NBC-The Today Show Hour 4			1						1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/12/16
22.0	Normal Line / SPOT (2-1.5)	09/15/16-09/15/16	3	:30	11A- NBC-The Today Show Hour 4					1				1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/12/16
23.0	Normal Line / SPOT (2-1.5)	09/16/16-09/16/16	3	:30	11A- NBC-The Today Show Hour 4						1			1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/12/16
24.0	Normal Line / SPOT (2-1.5)	09/19/16-09/19/16	3	:30	11A- NBC-The Today Show Hour 4		1							1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/12/16
25.0	Normal Line / SPOT (3-3.0)	09/14/16-09/14/16	5	:30	4P- Judge Judy				1					1	\$175.00	\$175.00	San Antonio (WOAI)	JUDGE JUDY LUR	9/12/16
26.0	Normal Line / SPOT (3-3.0)	09/15/16-09/15/16	5	:30	4P- Judge Judy					1				1	\$175.00	\$175.00	San Antonio (WOAI)	JUDGE JUDY LUR	9/12/16
27.0	Normal Line / SPOT (3-3.0)	09/16/16-09/16/16	5	:30	4P- Judge Judy						1			1	\$175.00	\$175.00	San Antonio (WOAI)	JUDGE JUDY LUR	9/12/16
28.0	Normal Line / News (4-5.0)	09/15/16-09/15/16	3	:30	6A- News-News 4 WOAI at 6a					1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/12/16
29.0	Normal Line / News (8-5.0)	09/14/16-09/14/16	5	:30	5P- News-News 4 WOAI at 5p				1					1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/12/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/12/16  
**Last Modified** 09/13/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
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**Demo** A35+R  
**Order Type** Normal  
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**Commission %** 15.00  
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**San Antonio (WOAI)**

By Broadcast Month	Spots	Rate
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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
30.0	Normal Line / News (8-5.0)	09/19/16-09/19/16	5	:30	5P- News-News 4 WOAI at 5p	1	1							1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/12/16
31.0	Normal Line / News (10-4.5)	09/17/16-09/17/16	5	:30	5P- News-News 4 WOAI at 5p Wknd							1		1	\$300.00	\$300.00	San Antonio (WOAI)	5P News Sat lur	9/12/16
32.0	Normal Line / SPOT (12-3.5)	09/17/16-09/17/16	5	:30	10:30P- NBC-Saturday Night Live							1		1	\$450.00	\$450.00	San Antonio (WOAI)	Saturday Night Live lur	9/12/16
33.0	Normal Line / News (11-3.0)	09/18/16-09/18/16	5	:30	5P- News-News 4 WOAI at 5p Wknd								1	1	\$190.00	\$190.00	San Antonio (WOAI)	5P News Sun lur	9/12/16
34.0	Revised Line / News (14-3.0)	09/17/16-09/17/16	5	:30	10P- News-News 4 WOAI at 10p Wknd							1					San Antonio (WOAI)	10p News LUR	9/12/16
34.1	Normal Line / News (14-3.0)	09/17/16-09/17/16	5	:30	10P- News-News 4 WOAI at 10p Wknd							1		1	\$450.00	\$450.00	San Antonio (WOAI)	10p News LUR	9/13/16

### CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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9/13  
REV 4

**KATZ** TELEVISION  
GROUP

125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25249480	<b>Changes as of:</b> 9/13/2016 at 7:38 AM	<b>Version:</b> Current State Version 4	<b>Total \$:</b> \$14,345.00
<b>CPE:</b> HURTX/ORDR/913919	<b>Flight:</b> 9/13/16 - 9/19/16	<b>Station:</b> WOAI	<b>Total Spots:</b> 39
<b>Agency:</b> Smart Media Group	<b>Advertiser:</b> HURD - TX CD-23	<b>Market:</b> San Antonio	<b>Total CPP:</b> \$107.45
1427 LESLIE AVE	<b>Product:</b> ORDER	<b>Office:</b> WASHINGTON	<b>Total GRP:</b> 133.5
SUITE #102	<b>Agency Order #:</b> 30046655	<b>Primary Demo:</b> Adults 35+	<b>Traffic #:</b> 2625570
ALEXANDRIA, VA	<b>Buyer:</b> Dome, Patricia	<b>Con Type:</b> POLITICAL/VOTE	
22301			
	<b>Salesperson:</b> CHRISTIAN CAMBEIRO	<b>Assistant:</b> CHRISTIAN CAMBEIRO	<b>Separation:</b>
	202-955-5342	202-955-5342	

**Comments:** ALL RATES REVISED BASED ON GUIDANCE  
PREVTT=8955 - REVTT=14345 - ADD=5390  
LNS 13/15-16/18 CXLD  
SOME OTHER FREQ'S CHANGED  
PLS CF ALL REV  
THANKS!

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/13 - 9/19								Total Spots	Total \$	CPP	GRP	
							9/13	9/14	9/15	9/16	9/17	9/18	9/19						
1	M-F 9a-10a		TODAY SHOW 2	\$325.00	2.0	30	0	1	0	0	0	2	0	1		2	\$650.00	\$162.50	4.0
LVL 2																			
2	M-F 11a-12n		TODAY SHOW 3	\$225.00	1.5	30	2	3	22	23			24	1		5	\$1,125.00	\$150.00	7.5
LVL 2																			
3	M-F 4p-4:30p		JUDGE JUDY	\$175.00	3.0	30	4	25	26	27			5	1		5	\$875.00	\$58.33	15.0
4	M-F 6a-7a		NEWS SAN ANTONIO @ 6	\$500.00	5.0	30	6	7	28	8	1	0	0	9	1	5	\$2,500.00	\$100.00	25.0
LVL 2																			
5	M-F 7a-9a		TODAY SHOW	\$400.00	3.5	30	10	11	12	13				14	2	10	\$4,000.00	\$114.29	35.0
LVL 2																			
7	Su 8a-9a		MEET THE PRESS	\$400.00	2.5	30	0	0	0	0	0	15	1	0		1	\$400.00	\$160.00	2.5
LVL 2																			
8	M-F 5p-5:30p		NEWS 4 WOAI AT 5PM	\$345.00	5.0	30	10	29	17		0	0	0	30		4	\$1,380.00	\$69.00	20.0
9	M-F 6p-6:30p		NEWS 4 WOAI @ 6PM	\$900.00	4.5	30	0	0	18	1	0	0	0	19	1	2	\$1,800.00	\$200.00	9.0
LVL 2																			
10	Sa 5p-5:30p		NEWS 4 SAN ANTONIO	\$300.00	4.5	30	0	0	0	0	31	1	33	0		1	\$300.00	\$66.67	4.5
11	Su 5p-5:30p		NEWS 4WOAI @ 5PM-SUN	\$190.00	3.0	30	0	0	0	0	0	0	1	0		1	\$190.00	\$63.33	3.0
12	Sa 10:30p-12m		SATURDAY NIGHT LIVE	\$450.00	3.5	30	0	0	0	0	32	1	0	0		1	\$450.00	\$128.57	3.5
13	M-F 10p-10:35p		NEWS 4 WOAI @ 10PM	\$1,000.00	3.2	30	0	0	0	0	0	0	0	0		0	\$0.00	\$312.50	0.0
LVL 2																			
14	Sa 10p-10:30p		NEWS 4 WOAI @ 10PM-S	\$450.00	3.0	30	0	0	0	0	34	1	0	0		1	\$450.00	\$150.00	3.0
15	Su 10p-10:30p		NEWS 4 WOAI @ 10PM-S	\$1,200.00	3.9	30	0	0	0	0	0	0	0	0		0	\$0.00	\$307.69	0.0
LVL 2																			



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25249480	<b>Changes as of:</b> 9/13/2016 at 7:38 AM	<b>Version:</b> Current State Version 4
<b>CPE:</b> HURTX/ORDR/913919	<b>Flight:</b> 9/13/16 - 9/19/16	<b>Station:</b> WOAI
<b>Agency:</b> Smart Media Group	<b>Advertiser:</b> HURD - TX CD-23	<b>Market:</b> San Antonio
1427 LESLIE AVE	<b>Product:</b> ORDER	<b>Office:</b> WASHINGTON
SUITE #102	<b>Agency Order #:</b> 30046655	<b>Primary Demo:</b> Adults 35+
ALEXANDRIA, VA	<b>Buyer:</b> Dome, Patricia	<b>Con Type:</b> POLITICAL/VOTE
22301	<b>Salesperson:</b> CHRISTIAN CAMBEIRO	<b>Assistant:</b> CHRISTIAN CAMBEIRO
	202-955-5342	<b>Separation:</b>

**Total \$:** \$14,345.00  
**Total Spots:** 39  
**Total CPP:** \$107.45  
**Total GRP:** 133.5  
**Traffic #:** 2625570

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/13 - 9/19							Total Spots	Total \$	CPP	GRP
							9/13	9/14	9/15	9/16	9/17	9/18	9/19				
16	Su 10:30p-11p		NEWS 4 WOAI SPORTS S	\$650.00	2.1	30	0	0	0	0	0	0	0	0	\$0.00	\$309.52	0.0
	LVL 2																
17	Sa 6p-6:30p		GOOD TASTE WITH TANJ	\$225.00	1.5	30	0	0	0	0	1	0	0	1	\$225.00	\$150.00	1.5
	LVL 2																
18	Sa 6:30p-7p		THE TEXAS BUCKET LIS	\$90.00	1.5	30	0	0	0	0	0	0	0	0	\$0.00	\$60.00	0.0
<b>TOTALS:</b>							6	7	7	5	4	2	8	39	\$14,345.00	\$107.45	133.5





125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25249480	<b>Changes as of:</b> 9/13/2016 at 7:38 AM	<b>Version:</b> Current State Version 4	<b>Total \$:</b> \$14,345.00
<b>CPE:</b> HURTX/ORDR/913919	<b>Flight:</b> 9/13/16 - 9/19/16	<b>Station:</b> WOAI	<b>Total Spots:</b> 39
<b>Agency:</b> Smart Media Group	<b>Advertiser:</b> HURD - TX CD-23	<b>Market:</b> San Antonio	<b>Total CPP:</b> \$107.45
1427 LESLIE AVE	<b>Product:</b> ORDER	<b>Office:</b> WASHINGTON	<b>Total GRP:</b> 133.5
SUITE #102	<b>Agency Order #:</b> 30046655	<b>Primary Demo:</b> Adults 35+	<b>Traffic #:</b> 2625570
ALEXANDRIA, VA 22301	<b>Buyer:</b> Dome, Patricia	<b>Con Type:</b> POLITICAL/VOTE	
	<b>Salesperson:</b> CHRISTIAN CAMBEIRO	<b>Assistant:</b> CHRISTIAN CAMBEIRO	<b>Separation:</b>
	202-955-5342	202-955-5342	

**Special Instructions**
**Order Level Comments**

Date/Time	Added by	Comment
09/12/16 5:39 PM	Todd Keel	line 14 rev rate to \$400 - you now have \$50 to spend
09/09/16 9:49 AM	CHRISTIAN CAMBEIRO	ALL RATES REVISED BASED ON GUIDANCE PREVTT=8955 - REVTT=14345 - ADD=5390 LNS 13/15-16/18 CXLD SOME OTHER FREQ'S CHANGED PLS CF ALL REVS THANKS!
09/09/16 9:49 AM	CHRISTIAN CAMBEIRO	ALL RATES REVISED BASED ON GUIDANCE PREVTT=8955 - REVTT=14345 - ADD=5390 LNS 13/15-16/18 CXLD SOME OTHER FREQ'S CHANGED PLS CF ALL REVS THANKS!
09/08/16 11:41 AM	Kelsey Wilson	In 1 -- 9/14 & 9/19 rate to \$325 ea In 2 -- 9/14 rate to \$225 In 4 -- 9/13, 9/14, 9/16 & 9/19 rate to \$500 ea In 5 -- 9/13, 9/14, 9/15, 9/16 & 9/19 rate to \$400 ea In 7 -- 9/18 rate to \$400 In 9 -- 9/15 & 9/16 rate to \$900 ea In 13 -- 9/13, 9/14, 9/15 & 9/19 rate to \$1000 ea In 15 -- 9/18 TP chg to 1030-11p, rate to \$1200 In 16 -- 9/18 TP chg to 11-1130p, rate to \$650 In 17 -- 9/17 rate to \$225 In 18 -- n/a 1x 9/17, ofr 1x 9/17 6-630p Good Taste @ \$225
07/20/16 10:36 AM	CHRISTIAN CAMBEIRO	HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT
07/20/16 10:36 AM	CHRISTIAN CAMBEIRO	HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT

**Competitive Information**

<b>Market Budget:</b>	\$59,771
<b>WOAI Share:</b>	24%
<b>Comment:</b>	
<b>KABB:</b>	11%
<b>KENS:</b>	29%
<b>KSAT:</b>	36%

**Daypart Summary**

Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	39	\$14,345.00	\$107.45	133.5
<b>Total</b>	<b>100%</b>	<b>39</b>	<b>\$14,345.00</b>	<b>\$107.45</b>	<b>133.5</b>

**Monthly Summary**

Month	Spots	Dollars
2016-Sep	39	\$14,345.00
<b>Total</b>	<b>39</b>	<b>\$14,345.00</b>

**Transaction History**

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Makegood 2	9/12/16 5:39 PM	Todd Keel	Confirmed			\$0	\$0	Changes: Total GIMPs from 0 to 134, Total CPM from \$0.00 to \$107,453.18.



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New York, NY 10019

<b>Contract # 25249480</b>		<b>Changes as of: 9/13/2016 at 7:38 AM</b>		<b>Version: Current State Version 4</b>	
<b>CPE:</b> HURTX/ORDR/913919		<b>Flight:</b> 9/13/16 - 9/19/16		<b>Station:</b> WOAI	
<b>Agency:</b> Smart Media Group		<b>Advertiser:</b> HURD - TX CD-23		<b>Market:</b> San Antonio	
1427 LESLIE AVE		<b>Product:</b> ORDER		<b>Office:</b> WASHINGTON	
SUITE #102		<b>Agency Order #:</b> 30046655		<b>Primary Demo:</b> Adults 35+	
ALEXANDRIA, VA		<b>Buyer:</b> Dome, Patricia		<b>Con Type:</b> POLITICAL/VOTE	
22301		<b>Salesperson:</b> CHRISTIAN CAMBEIRO		<b>Assistant:</b> CHRISTIAN CAMBEIRO	
		202-955-5342		202-955-5342	
				<b>Separation:</b>	
				<b>Total \$:</b> \$14,345.00	
				<b>Total Spots:</b> 39	
				<b>Total CPP:</b> \$107.45	
				<b>Total GRP:</b> 133.5	
				<b>Traffic #:</b> 2625570	

#### Transaction History

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	9/9/16 9:49 AM	CHRISTIAN CAMBEIRO	Confirmed			\$0	\$0	Changes: Competitive Market Budget from \$37,313 to \$59,771, Comments from HURD FOR CONGRESS TX-23 REVISED DO NOT DOUBLE BOOK KABB & WOAI BUYS REWORKED DO NOT DOUBLE BOOK. CONFIRM RECEIPT to ALL RATES REVISED BASED ON GUIDANCE PREVTT=8955 - REVTT=14345 - ADD=5390 LNS 13/15-16/18 CXLD SOME OTHER FREQ'S CHANGED PLS CF ALL REVS THANKS!, User Entered \$ from \$8,955.00 to \$14,345.00. 11 buylines added or modified.
Revision	9/9/16 9:44 AM	GOTOSTRATA\cCAMBEIRO	Confirmed	15	9	\$5,390.00	\$0	Changes: Comments from NEW POLITICAL ORDER - PLS CF - THANKS to HURD FOR CONGRESS TX-23 REVISED DO NOT DOUBLE BOOK KABB & WOAI BUYS REWORKED DO NOT DOUBLE BOOK. CONFIRM RECEIPT , Total \$ from \$8,955.00 to \$14,345.00, Total GRPs from 112.8 to 133.5, Total GIMPs to 0, Total Spots from 33 to 39, Total CPP from \$79.39 to \$107.45. 14 buylines added or modified.
Makegood 1	9/8/16 11:41 AM	Kelsey Wilson	Confirmed			\$0	\$0	
Queued for Electronic Contracting	7/20/16 11:10 AM					\$0	\$0	
Revision	7/20/16 10:36 AM	CHRISTIAN CAMBEIRO	Confirmed			\$0	\$8,955.00	Changes: Total GRPs from 108.3 to 112.8, Total CPP from \$79.55 to \$79.39, Competitive Market Budget from \$78,104 to \$37,313, Comments from HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT to NEW POLITICAL ORDER - PLS CF - THANKS, User Entered \$ from \$0.00 to \$8,955.00. 3 buylines added or modified.
New	7/20/16 10:21 AM	CHRISTIAN CAMBEIRO	New	33		\$8,955.00	\$8,955.00	

#### Non-Discrimination Policy

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.